

5% DOWN - Completes early 2027



Condo Buyer's Guide





Natural Gas:

- One of the first things buyers ask: Can we have natural gas?
- Our suites come with a 5 burner gas range (with electric ovens)
- Your deck or patio has a natural gas BBQ outlet
- Natural gas is included in your strata fees, "no meter charge"





Air Conditioning ready!!

- Every suite is prepped with vents to the outdoors to accommodate portable airconditioning units (supplied)
- Supplied A/C unit is a heat pump supplying both air conditioning and heating
- Power supplied by 20 amp dedicated electrical outlets

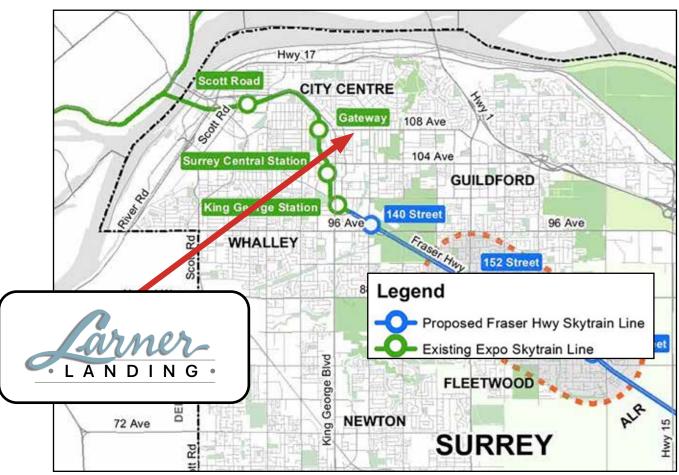




Transit:

Everyone wants to be able to connect to our world-class SkyTrain system. There is a regular bus stop near Larner Landing.

Larner Landing is only a ten minute walk to the Gateway Skytrain Station.







Technology:

- State of the art fibre-optic cabling to the building
- Bedrooms and kitchens have an electrical outlet that includes 2 USB charging ports, eliminating ugly adapters all over the place



Quality:

- Most buildings are built to "rental grade", not Larner Landing
- Our high quality is easy to spot:
 - High speed elevators
 - · High end moulding package
 - 9 ft ceilings, even higher on most top floor living rooms
 - Oversize windows
 - Elegant 7 foot doors
 - Energy efficient windows
 - Windows are finished with casing on all sides
 - Oversize elevator cabs for ease of access and moving large items

NOTE: High quality leads to low strata fees.





9 foot Ceilings:

 Old fashioned construction and even most of today's high-rise buildings have 8 foot high ceilings. Larner Landing condos have 9 foot ceilings (most top floor suites have even higher living room ceilings) offering a much airier, elegant feel.



Interior Design:

- We avoid the minimalist "downtown" look inside our suites
- At Larner Landing our interior designers spend the money on:
 - High-end moulding package
 - 7 foot doors
 - High-end fixtures and appliances
 - Wood closet systems (not wire)
 - Frameless showers
 - High-end cabinetry and carpentry
 - Oversize windows
 - Generous use of mirrors, tile and quartz





Energy Efficiency:

- Energy efficient buildings save their owners money on utilities and strata fees
- Our hot water system uses high tech condensing boilers to cut gas consumption
- Our acoustic package doubles as an extra layer of insulation
- Use of energy efficient lighting throughout
- Low E windows
- Energy Star appliances and equipment where possible



Size of Suites:

- It's not always easy to find larger suites in new developments
- Larner Landing offers large suites with up to **1058** sq.ft. of living space



Quieter Suites:

With Our Outstanding Acoustic Package

Floors

- Floors are a hybrid concrete/wood construction system
- The flooring underside assembly has sound-dampening R20 insulation

Walls

- Side-by-side suites each have their own separate walls
- Walls are insulated, and each side has 2 layers of 5/8" drywall or a layer of wood
- Some windows have extra sound abatement features.

Finished Floors

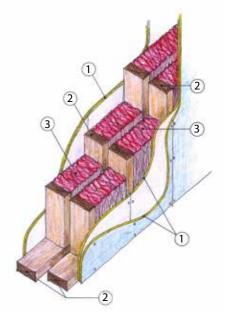
Acoustic vinyl wood-grained plank flooring

Ceilings

- Ceilings between suites have double layer drywall
- Ceiling drywall is mounted on sound-bar channel to block sound transmission
- Ceiling systems include sound dampening insulation.

Other acoustic precautions

- Electrical receptacles are back-insulated on walls between suites
- Features that penetrate the sound barrier are avoided on surfaces between suites
- Vertical main plumbing lines are rubber mounted



Acoustic Wall Assembly

- 1. Double layers on each side
- 2. Separated to reduce sound transfer
- 3. Insulation in each of the walls

Quiet is not silent

Older buildings are notorious for sound transmission between suites. Larner Landing goes many steps beyond what is required in the building code. Even with this extra acoustic work, you will still be able to detect other people living in your building.



Strata Fees & Rules

At Larner Landing, monthly strata fees are **competitive**, estimated at an average of \$0.49/sq.ft./month of livable area for 2027

Strata Fees include:

- Fire/Water/Flood/Earthquake insurance that is required for your mortgage
- Domestic hot water and common area heating natural gas boilers
- Natural gas for both kitchen range and BBQ is included
- Enterphone security system (Worth over \$200,000, purchased and installed by the developer eliminating monthly lease costs; helping keep Larner Landing strata fees low. Typical projects lease the Enterphone system adding to the monthly strata fees.)

Strata Rules:

- 2 pets allowed up to 30 kg each
- No age restrictions
- Renting permitted, a British Columbia law (2010) does not permit strata councils to change rental status



Electric Vehicle Charging:

- Every suite has a parking spot pre-wired to accept an EV charger
- Chargers can be up to Level 2 240VAC
- The EV charging management system will be decided by the Strata. Only chargers compatible with the selected system will be allowed



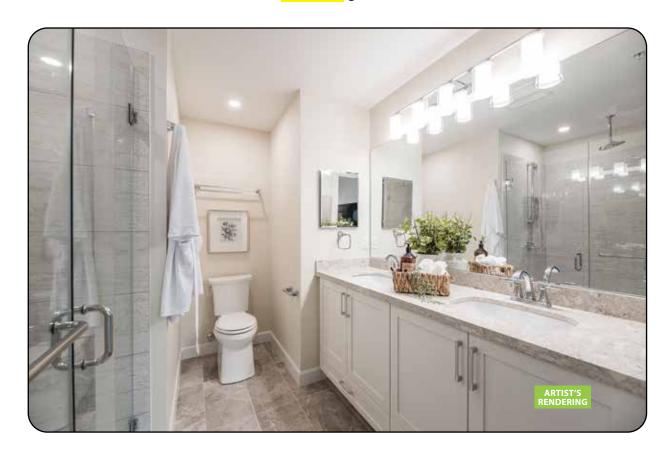
Architecture:

- Larner Landing has stunning Modern architecture featuring extensive use of:
 - Durable, weather-resistant siding
 - Brick
 - Decorative exterior Panels
 - Glass



19 Features of an Elegant Bathroom:

- Heated tile floor
- 2. Quartz vanity top
- Luxury height countertops
- 4. Soft-closing cabinet doors
- 5. Full extension, soft-closing drawers
- 6. Built-in medicine cabinet
- 7. Large heated fog-free mirrors
- 8. Built-in LED night light
- 9. Luxury height elongated toilets
- 10. Bright lighting over sinks
- 11. Some bathrooms have 2 sinks
- 12. Tubs and showers have a wall niche for storing shampoo etc.
- 13. Tile tub surround with attractive ceramic tile
- 14. Rain-heads in most showers
- 15. Up and down sliding bars for showerhead height adjustment
- 16. Lighting in showers
- 17. Curved double shower rod on bathtubs
- 18. 5 foot showers have a built-in seat
- 19. Showers have frameless glass





17 Features of a Gourmet Kitchen:

- 1. Dual fuel, Stainless Oven, with Natural Gas range,
- 2. Stainless fridge (french doors and freezer drawer) filtered ice/water dispenser
- 3. Stainless dishwasher with stainless interior
- 4. Built-in stainless microwave
- 5. Choose one of three elegant cabinet options
- 6. Recessed LED lighting under upper cabinets
- 7. Soft-closing cabinet doors & full-extension, soft-closing drawers
- 8. Quartz countertops
- Extra-height upper cabinets (more storage)
- 10. Most kitchens have a lazy susan cabinet
- 11. Most upper inside corner cabinets have a lighted glass feature
- 12. High-end kitchen faucet with built-in sprayer
- 13. 60/40 under-mount stainless sink
- 14. Some kitchens have a pantry with pull-out shelves
- 15. Built-in USB power outlets
- 16. Decorative tile floor
- 17. High-end LED lighting



*Appliances subject to change as manufacturers change specifications



Location, Location, Location:

- You need good amenities like shopping and restaurants
- Green space and distance from downtown congestion
- Walking distance to Skytrain (about 10 minutes)
- Close to schools
- Adjacent to the "BC Parkway". Ride your bicycle all the way to Science World in Vancouver



Security, Safety and Warranty:

- The buildings have a multi-camera Closed Circuit TV system
- Well lit, secured, underground parking
- The building has a high-end Enterphone system
- · Secure bike locker for each suite
- Each suite is pre-wired for an individual security system
- Each suite has a built-in wall safe
- Each suite has a Carbon Monoxide detector.
- Your suite is sprinklered including decks and attics
- Our buildings have a Travelers Canada 2-5-10 year warranty
- Shut-off valves to protect your suite from potential leaks:
 - We have accessible shut-off valves for the clothes washer
 - We also have shut-off valves for the dishwasher and refrigerator
 - You can use the MASTER shut-off valve if you are away from your suite for an extended period







High-end Appliances:

Refrigerator:

- Stainless steel
- French doors with lower freezer drawer
- Ice and water dispenser



Range:

- Dual fuel, Stainless steel
- 5 burner natural gas cooktop
- True European convection with precise air





Dishwasher:

 Well insulated with stainless interior and exterior



Microwave:

- Built-in stainless steel, full-size microwave oven
- Loaded with features



NOTE: Each suite also includes a front loading washer and dryer

*Appliances subject to change as manufacturers change specifications

Studio appliances differ

3 Steps to Buying a Home at Larner Landing

1. Pick a home and write a contract

- Pay nothing at this time.
- Think about it for a week, you are not committed.
- Talk to a lender and make sure you qualify for a mortgage, this step is particularly important for first time buyers and we can help you with this step.

If you still want to go ahead

• Make the Contract "firm" and pay a \$10,000 non-refundable deposit.

2nd deposit after 60 days:

- Increase your deposit to 5% of the purchase price sixty days after making the first deposit.
- For many buyers these deposits will be their entire down payment. Some buyers will want to add more to their down payment when they occupy their suite so they have lower payments.

That's it! Now wait for your suite to be completed.

Before you take possession you will go through the suite with a quality inspector to make sure everything is finished and to your liking.

Example: Homeowner buys a suite for \$729,900

- 1. Buyer writes contract, pays **nothing**
- 2. 7 days later Buyer makes contract firm and pays \$10,000
- 3. 60 days after that Buyer pays remainder of 5% down payment

No more money is needed until you take possession



BUYING YOUR HOME

About Mortgages

There are two basic kinds of mortgage loans:

- 1. <u>Conventional Mortgage</u>: This is where you have 20% or more of the purchase price to put down by the time you take possession (the down payment). This is the easiest loan to qualify for and is usually paid back over 25 or 30 years. The more years, the lower the monthly payments. This type of mortgage is the best deal for buyers. It is often easier to qualify for these mortgages at credit unions than at banks. (See section on Mortgage Stress Test)
- 2. Insured Mortgage is when the down payment is less than 20% of the purchase price. The minimum down payment is 5% of the purchase price. Any down-payment less than 20% requires an insured mortgage. When you move into your new home a government insurance fee is blended into your mortgage. This fee goes to a federal government agency called the Canada Mortgage and Housing Corporation (CMHC) that will repay your mortgage to the lender if you default. This insurance adds 4% to your costs for a 5% down mortgage, or 2.8% to your costs if you have 15% down. These mortgages are written for 25 years and your income must qualify under the mortgage stress test rules. With an insured mortgage you will be treated the same by a bank or a credit union. (See section on Mortgage Stress Test)

The Mortgage Stress Test

- If you deal with a federally regulated bank you need to **qualify** for a mortgage at a much higher rate than you actually pay, even for conventional mortgages.
- This means you may have a mortgage at 4% and make payments at the 4% rate... BUT you need to have income to qualify for a mortgage at the Bank of Canada Benchmark Rate of 5.25% (or more) or 2% above your mortgage contract rate (whichever is higher) when borrowing at a bank.
- *Many credit unions have a different system*. Many credit unions require you to qualify at *their* 5 year rate, say 4%, not at the federal stress test rates.
- In short, it is easier to qualify for a conventional mortgage at the credit unions that use these systems.
- On insured mortgages where there is a small down payment (5-19% down) all mortgages must pass the Bank of Canada stress test rates whether at a bank or a credit union.

Other things you should consider about mortgages:

- You need to show income to qualify for a mortgage. Several factors can affect how much you can borrow. If you are not getting good results, consider a different lender or mortgage broker.
- For a very rough estimate of how big a mortgage you can qualify for, take your total household annual income before deductions and multiply by 4.5 for a credit union mortgage, or multiply by 4 for a bank mortgage. For example if you and your spouse/partner have a gross annual income of \$100,000, you may qualify for a \$450,000 mortgage. Other credit factors can affect these numbers either way.
- The buyer usually has the option to fix the interest rate for a certain number of years. With a fixed rate mortgage, your payments remain the same for the full term, offering stability. If you have a flexible budget and can tolerate slightly more risk, a variable rate mortgage could be best for your needs. Your lender or mortgage broker will be able to help you find the best option for your situation.
- If you have trouble qualifying for a mortgage, some people ask a relative or close friend to co-sign the mortgage, which means they agree to pay if you don't.
- When talking to your bank or credit union use the price including the GST so that the GST cost is included in your mortgage.
- Be careful! Many mortgage companies want you to buy life insurance for your mortgage, this is optional. Often mortgage companies charge double the price for life insurance compared to what you can get on a term life insurance policy from a life insurance company.



Understanding the Costs of Moving In

- 1. If your deposit was not enough to cover your entire down payment you will be expected to provide the rest of the down payment at move-in time.
- Real Estate commissions are paid by the seller, so you have no cost for this.
- 3. New properties have a sales tax called GST; this should have been added to the price before the mortgage was obtained so that **no funds are needed for this tax** at the time of possession if you have a mortgage. When you arrange your mortgage loan, discuss having the GST included in the mortgage amount with your lender.

For properties over \$450,000 the GST rate is 5%.

- 4. If you have less than 20% down you will have mortgage insurance (about 3-4% of your mortgage). This premium will be added on top of your mortgage once at the beginning, so **you do not have to pay** this premium in cash at possession time.
- 5. In BC there is a sales tax on property called the Property Transfer Tax (PTT). *This tax does not apply to NEW residences* under \$1,100,000 (and partially applies to NEW residences between \$1,100,000 and \$1,150,000) when used as a primary residence by Canadian buyers or permanent residents. *The tax does apply to all used homes* and new homes over \$1,100,000.
- 6. Your bank may have an appraisal fee to be paid when you buy, but most lenders will waive this fee. If they don't it is often about \$300.
- 7. Your lawyer will charge you legal fees to handle your share of legal work for the purchase, these fees are often about \$900 and must be paid when you take possession. There may be property tax adjustment of a few hundred dollars when you move in, depending on the time of year that you take possession. [Sometimes your bank will pay part of these closing fees as a gift to you for using them for your mortgage].
- 8. Sometimes utilities will charge you a fee of \$50 to \$70 to hook up power for the first time.
- 9. The fire/water/flood/earthquake insurance your mortgage company requires is already provided by your strata corporation. You do not need to purchase more insurance if you don't want to. The included insurance does not include your contents or personal liability. We recommend buyers purchase additional contents and personal liability insurance.
- 10. Finally, there is often the added cost of a moving van to move your possessions in



GST

Prices quoted do not include GST. Most buyers include the 5% GST in their mortgage so they **don't** have to write a cheque for GST when they move in.

BUYING YOUR HOME

Government incentives:

For Everyone:

ZERO PTT for Canadians & Landed Immigrants

Property Transfer Tax (PTT). This tax is a provincial sales tax on real estate and is **zero** for Canadian citizens or permanent residents who will be using their purchase as their primary residence. The price limit is \$1,100,000 before GST for a 100% exemption on new homes. Between \$1,100,000 and \$1,150,000 a partial exemption is available on new homes. Over \$1,150,000 the full PTT applies. This program is only available for NEW residences, all used residences must pay the PTT. This program is for all buyers, first time or not.

For First Time Buyers (or People who haven't owned property in the past 4 years):

USING RRSPs

Any first time buyer or people who haven't owned property in the past 4 years can borrow up to \$35,000 tax free from their RRSP. If two people are buying and one has owned in the past 4 years and the other hasn't, then the one that hasn't owned can still use their RRSP funds to buy. These funds must be repaid to your RRSP within 15 years. See your lender for details.

First Time Buyers (or People who haven't owned property in the last 4 years):

• \$1,500 TAX CREDIT

First Time Home Buyers Tax Credit (HBTC). This is a tax credit (cash!) of up to \$1,500 for **both first time buyers** and buyers who **have not owned in the past 4 years**. With HBTC if two people are buying, neither may have owned in the past 4 years. To get this tax credit you must be earning enough income to be paying federal income tax.

(To get this tax credit, at tax time enter \$10,000 on line 31270 of your tax return if you are not splitting the amount with your spouse or common-law partner. You and your spouse or common-law partner can split the claim but the combined total cannot be more than \$10,000. When more than one person is entitled to the amount, the total of all amounts claimed cannot exceed \$10,000.)







Sales office (778) 298-2280 Or call Amy (778) 242-4250

www.LarnerLanding.ca

